Management Consultant (Homeland)

Level: **Senior Consultant**
Location: UK (London / Cheltenham)
Job Type: Full-time (37.5 hours per week)

About Austin Elliot

Join Austin Elliot consultancy - specialists in management consultancy for organisational and secure digital transformational within the UK public sector, looking to expand our footprint within similarly aligned industries in the private sector. Our mission is to become the SME of choice for digital transformation and build an AI centre of excellence. We tailor our solutions to fit the unique needs of our clients; focusing on empowering the people behind the technology. Our vision is to help organisations optimise their technical capabilities through the talent already within their teams. If you're passionate about making meaningful change with integrity, humility, leadership, and selflessness, we'd love for you to join us on this rewarding journey.

We are seeking a passionate and driven **Management Consultant** to join our **Homeland Team**, playing a key role in delivering innovative solutions for our public sector clients. Working with organisations such as the Home Office, National Crime Agency, Ministry of Justice, Counter Terrorism Policing, the College of Policing, NHS and others, you will help shape and implement business and digital transformation initiatives that drive meaningful impact.

The following is a headline list of the type of tasking that the person in this role may be expected to lead / facilitate / support. This list is not exhaustive; rather an outline of responsibilities that may need ownership.

What we're looking for:

- Demonstrable experience in consulting delivery, within the UK public sector or similarly aligned sectors.
- Specialism in one or more of our thematic areas; Secure cloud transformation, AI development, innovation, digital service delivery (e.g. GDS/UCD)
- Knowledge of digital transformation and IT solutions, with an understanding of how technology can enable business change.
- Understanding of UK public sector funding and governance pathways, including decision-making and approval processes.
- Emerging commercial awareness, including contributions to bids and business development.
- Polished stakeholder engagement and management skills, with the ability to build trust and influence at all levels.
- Excellent communication skills, both written and verbal, including the ability to create clear reports and engaging presentations.
- The ability to work effectively both independently and collaboratively within cross-functional teams.
- Strong knowledge of business analysis and problem-solving methods, frameworks and tools, with a focus on delivering practical, actionable insights.
- Relevant professional qualifications across one or more disciplines (e.g. BCS Business Analysis, Agile practitioner, PRINCE2, Prosci, or similar) - desirable but not essential.

- Resilience and adaptability in ambiguous, fast-moving, and sensitive environments.
- A collaborative mindset and commitment to Austin Elliot's people-first, can-do culture.
- Eligibility for high-level UK security clearance.

What you'll do:

Austin Elliot's **Senior Consultants** are responsible for delivering complex workstreams, engaging directly with senior stakeholders and shaping engagements while contributing to the growth of junior colleagues and the business.

In this role, you will:

- Deliver complex analysis and consulting workstreams, taking ownership of client engagements, providing high-quality consulting services that create measurable impact.
- Collaborate with senior stakeholders to capture and prioritise needs, manage dependencies, and translate requirements into actionable solutions.
- Develop and apply domain knowledge to reshape decisions and drive mission-critical outcomes.
- Design and facilitate workshops, governance meetings, and engagement sessions.
- Provide strategic guidance on business and digital transformation initiatives, helping clients navigate change effectively.
- Conduct in-depth business analysis to uncover client needs, challenges, and opportunities for improvement.
- Oversee project performance, ensuring delivery is on time, in scope, and within budget.
- Collaborate across multidisciplinary teams to develop and implement comprehensive, tailored solutions.
- Provide mentorship to colleagues, supporting capability development across the team, with potential for line management opportunities.
- Actively contribute to business development through proposal writing, bid support, and identifying new opportunities within existing client relationships.
- Leads on internal initiatives including knowledge sharing, best-practice development, and Austin Elliot's people-first culture.

What we offer:

- Competitive salary with personal & company bonus scheme, plus business development commission
- Life Assurance, Private Medical Insurance, and Group Income Protection
- 28 days holiday (plus option to buy up to 2 extra weeks)
- Generous pension contributions with access to a personal financial advisor
- Car scheme available
- Hybrid and flexible working arrangements
- Opportunities to grow with a generous annual training budget
- Long-service benefits, including extra holiday, higher pension contributions, retention bonuses, and charitable contributions.
- Fun, collaborative team culture with regular social events and parties

AUSTIN ELLIOT

Apply for this role