

Principal Consultant (Defence)

Location: UK (London or Southwest)

Job Type: Full-time, 37.5 hours per week

About Austin Elliot

Join Austin Elliot Consultancy - a leading consultancy specialising in technical delivery and organisational transformation for the public sector. Our vision is to help organisations optimise their technical capabilities through the talent within their people. If you're passionate about making meaningful change with integrity, humility, leadership, and selflessness, we'd love for you to join us on this rewarding journey.

Job description

We are looking for an exceptional **Principal Consultant** to join our Defence team at a time of significant growth. You will be instrumental in supporting the continued expansion of our business and delivering high-impact consulting projects. You will work closely with the leadership team and clients across Defence to understand their needs and challenges, develop innovative strategies, and implement solutions that drive real value. You'll work across a variety of technology-orientated engagements, leveraging data to create impactful solutions.

You will have opportunity to:

- Lead and deliver interesting and purposeful assignments in Defence.
- Collaborate with a high-performing team to create and implement innovative solutions.
- Develop new business opportunities and contribute to the growth of our business.
- Engage with senior stakeholders to understand their strategic objectives and provide expert advice.
- Stay ahead of industry trends and continuously develop your own expertise.

Experience

We're looking for an individual with an extensive background of consulting within Defence including experience in several of the following areas:

- Leading complex transformation projects and programmes.
- End-to-end assignment management.
- Business Analysis.
- Bid management and writing.
- Strong analytical and problem-solving skills, with the ability to develop creative solutions.
- Excellent communication and stakeholder management skills.
- Ability to work collaboratively in a fast-paced and dynamic environment.

What we offer:

- Competitive salary with personal & company bonus scheme, plus business development commission
- Life Assurance and Private Medical Insurance
- 28 days holiday (plus option to buy up to 2 extra weeks)
- Generous pension contributions with access to a personal financial advisor
- Car scheme available
- Hybrid and flexible working arrangements
- Beautiful central Cheltenham offices
- Opportunities to grow with a generous annual training budget
- Amazing long-service benefits, including extra holiday, higher pension contributions, retention bonuses, and charitable contributions.

[Apply for this role](#)