

Senior Consultant (Defence)

Location: UK (South–Southwest)

Job Type: Full-time, 37.5 hours per week

About Austin Elliot

Join Austin Elliot Consultancy – where digital transformation meets compassion. We are a leading consultancy specialising in technical delivery and organisational transformation for the public sector. With a mission to become the supplier of choice for digital change, we tailor our solutions to fit the unique needs of our clients—focusing on empowering the people behind the technology. Our vision is to help organisations optimise their technical capabilities through the talent already within their teams. If you're passionate about making meaningful change with integrity, humility, leadership, and selflessness, we'd love for you to join us on this rewarding journey.

The primary focus of the Senior Consultant role is to lead complex analysis across Defence and secure government programmes, ensuring that business requirements are clearly defined, prioritised, and translated into actionable change. The role focuses on collaborating with senior stakeholders, delivery teams, and partners to drive effective outcomes, applying deep MOD knowledge and analytical expertise to shape strategic decisions and deliver mission-critical solutions.

The following is a headline list of the type of tasking that the person in this role may be expected to lead / facilitate / support. This list is not exhaustive; rather an outline of responsibilities that may need ownership.

What you'll do:

- Lead complex business analysis across Defence and secure government programmes, ensuring requirements are clear, prioritised, and aligned with organisational objectives.
- Collaborate with senior stakeholders, delivery teams, and partners to capture needs, manage dependencies, and translate them into actionable solutions.
- Apply deep MOD domain knowledge, along with strong analytical and problem-solving skills, to drive effective delivery.
- Leverage experience across central government and secure environments, bringing insights from multiple sectors to strengthen programme outcomes.
- Provide thought leadership and mentorship to support the growth of Austin Elliot's business analysis capability.

What we're looking for:

- An experienced Consultant with extensive MOD experience and exposure to wider government programmes.
- Proven ability to operate at senior levels, shaping outcomes and influencing strategic decision-making.
- Strong knowledge of business analysis methods and frameworks; a BCS Diploma in Business Analysis (or equivalent) is highly desirable.
- Excellent communication, facilitation, and stakeholder engagement skills.
- A collaborative mindset and commitment to Austin Elliot's people-first, can-do culture.

What we offer:

- Competitive salary with personal & company bonus scheme, plus business development commission
- Life Assurance, Private Medical Insurance, and Group Income Protection
- 28 days holiday (plus option to buy up to 2 extra weeks)
- Generous pension contributions with access to a personal financial advisor
- Car scheme available
- Hybrid and flexible working arrangements
- Beautiful central Cheltenham offices with parking, flexible workspaces, and comfy lounge areas
- Always-stocked fridge with drinks and snacks
- Fun, collaborative team culture with regular social events and parties
- Opportunities to grow with a generous annual training budget
- Amazing long-service benefits, including extra holiday, higher pension contributions, retention bonuses, and charitable contributions.

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